

Children's Health Foundation

Financial statements
March 31, 2021



Independent auditor's report

To the Board of Directors of
Children's Health Foundation

Opinion

We have audited the financial statements of **Children's Health Foundation** [the "Foundation"], which comprise the statement of financial position as at March 31, 2021, and the statement of operations and changes in fund balances and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2021, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other matter

The financial statements of the Foundation for the year ended March 31, 2020 were audited by another auditor who expressed an unmodified opinion on those financial statements on May 26, 2020.

Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

London, Canada
May 25, 2021

Ernst & Young LLP

Chartered Professional Accountants
Licensed Public Accountants



Children's Health Foundation

Statement of financial position

As March 31

	2021	2020
	\$	\$
Assets		
Current		
Cash	157,061	445,180
Short-term investments <i>[note 4]</i>	1,660,082	1,483,661
COVID-19 wage subsidy receivable	27,141	—
Bequests receivable	19,199	89,752
HST rebate receivable	54,999	71,959
Prepaid expenses	1,124	1,124
Total current assets	1,919,606	2,091,676
Other assets <i>[note 3]</i>	131,063	137,503
Investments <i>[note 4]</i>	20,964,645	17,825,995
Endowment investment <i>[note 4]</i>	262,760	262,760
Capital assets, net <i>[note 5]</i>	1,658,928	1,713,047
Investment in joint venture <i>[note 6]</i>	839,386	839,386
	25,776,388	22,870,367
Liabilities and fund balances		
Current		
Accounts payable and accrued liabilities <i>[note 11]</i>	1,405,931	2,519,797
Current portion of mortgage on 345 Westminster Ave <i>[note 8]</i>	92,897	90,172
Total current liabilities	1,498,828	2,609,969
Mortgage on 345 Westminster Ave <i>[note 8]</i>	661,919	754,816
Total liabilities	2,160,747	3,364,785
Commitments <i>[note 7]</i>		
Fund balances		
General	2,022,639	77,153
Externally Restricted	865,777	839,674
Internally Restricted	20,464,465	18,325,995
Endowment	262,760	262,760
Total fund balances	23,615,641	19,505,582
	25,776,388	22,870,367

See accompanying notes

Approved by the Board of Directors:

Director

Director

Children's Health Foundation

Statement of operations and changes in fund balances

Year ended March 31

	General Fund \$	Externally Restricted Fund \$	Internally Restricted Fund \$	Endowment Fund \$	2021 \$	2020 \$
Revenues						
Fundraising	9,038,272	174,338	—	—	9,212,610	9,395,420
Legacy gifts	553,192	—	—	—	553,192	967,576
Rental income	51,200	—	—	—	51,200	29,533
Donation of building	—	—	—	—	—	600,000
COVID-19 wage subsidy	596,608	—	—	—	596,608	—
Investment income (loss)	4,017,625	—	—	1,090	4,018,715	(1,191,430)
	14,256,897	174,338	—	1,090	14,432,325	9,801,099
Direct expenses						
Direct fundraising	1,726,835	—	—	—	1,726,835	2,243,739
Revenue, net of direct expenditures	12,530,062	174,338	—	1,090	12,705,490	7,557,360
Indirect expenses						
Community education and development	645,292	—	—	—	645,292	688,828
Administrative	438,111	—	—	—	438,111	517,564
Investment fees	77,926	—	—	—	77,926	78,316
Amortization	90,825	—	—	—	90,825	64,483
	1,252,154	—	—	—	1,252,154	1,349,191
Funds available for grants	11,277,908	174,338	—	1,090	11,453,336	6,208,169
Distribution for annual grants						
Children's Hospital at London Health Sciences Centre ["LHSC"]	3,081,834	148,235	—	1,090	3,231,159	3,254,722
Children's Hospital Patient care equipment at LHSC	1,047,675	—	—	—	1,047,675	1,299,261
Children's Health Research Institute	1,907,443	—	—	—	1,907,443	1,552,179
Thames Valley Children's Centre	1,157,000	—	—	—	1,157,000	984,000
	7,193,952	148,235	—	1,090	7,343,277	7,090,162
Revenues over expenses for the year	4,083,956	26,103	—	—	4,110,059	(881,993)
Fund balance, beginning of year	77,153	839,674	18,325,995	262,760	19,505,582	20,387,575
Interfund transfer	(2,138,470)	—	2,138,470	—	—	—
Fund balance, end of year	2,022,639	865,777	20,464,465	262,760	23,615,641	19,505,582

See accompanying notes

Children's Health Foundation

Statement of cash flows

Year ended March 31

	2021	2020
	\$	\$
Operating activities		
Revenues over expenses for the year	4,110,059	(881,993)
Add (deduct) items not involving cash		
Investment income	4,018,715	1,990,209
Amortization	90,825	64,483
Donation of building	—	(600,000)
Net change in non-cash working capital balances related to operations	(1,229,916)	361,160
Cash provided by (used in) operating activities	6,989,683	933,859
Investing activities		
Net sale (purchase) of investments	800,000	(504,032)
Proceeds from sale of other assets	6,440	19,084
Purchase of capital assets	(36,705)	(1,097,962)
Cash provided by (used in) investing activities	769,735	(1,582,910)
Financing activities		
Proceeds from (repayment of) mortgage	(90,172)	844,988
Cash provided by (used in) financing activities	(90,172)	844,988
Net increase (decrease) in cash during the year	(288,119)	195,937
Cash, beginning of year	445,180	249,243
Cash, end of year	157,061	445,180

See accompanying notes

Children's Health Foundation

Notes to financial statements

March 31, 2021

1. Nature of operations

Children's Health Foundation [the "Foundation"] is a registered charity. It was incorporated as a non-profit organization without share capital under the *Corporations Act* (Ontario) and is exempt from income taxes under Section 149(1)(f) of the *Income Tax Act* (Canada). The Foundation's mission is "Inspiring caring people to donate to support excellence in children's health care and research at Children's Hospital, Thames Valley Children's Centre and Children's Health Research Institute."

2. Significant accounting policies

The financial statements have been prepared with Canadian accounting standards for not-for-profit organizations ["ASNPO"] and include the significant accounting policies summarized below.

Fund accounting

In order to ensure observance of the limitations and restrictions placed on the use of resources available to the Foundation, the accounts of the Foundation are maintained in accordance with the principles of fund accounting. Accordingly, resources are classified for accounting and reporting purposes into funds. These funds are held in accordance with the objectives specified by donors or in accordance with directives issued by the Board of Directors. Transfers between the funds are made when it is considered appropriate and authorized by the Board of Directors.

For financial reporting purposes, the accounts have been classified into the following funds:

[i] General Fund

The General Fund accounts for the Foundation's general fundraising and administrative activities. The General Fund reports unrestricted resources available for immediate purposes.

[ii] Restricted funds

The Externally Restricted Fund reports revenues that have a specific purpose as specified by the donor. The specific purpose must be in relation to supporting a specific initiative within Children's Hospital at London Health Sciences Centre ["LHSC"], a scientific initiative at Children's Health Research Institute or a specific initiative at Thames Valley Children's Centre. This consists of externally restricted funds held in short-term investments. It also reports the grants expended for these specific purposes.

The Internally Restricted Fund reports amounts that have a specific purpose as specified by the Board of Directors. It also includes internal resources transferred by the Board of Directors to the fund, with the intention of maintaining the real value of the principal while also meeting annual spending requirements. Amounts transferred to and from the Internally Restricted Fund may only be accessed by specific resolution of the Board of Directors.

[iii] Endowment Fund

The Endowment Fund reports resources that are required by an external donor to be maintained by the Foundation on a permanent basis.

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Revenue recognition

The restricted fund method is used to account for contributions. Endowment contributions are recognized as revenue of the endowment fund in the year in which they are received. Restricted contributions for which a corresponding restricted fund is present are recognized as revenue of that fund in the year in which they are received. Restricted contributions for which no corresponding restricted fund is present are recognized in the general fund in accordance with the deferral method. Under the deferral method, the contribution for which the related restrictions remain unfulfilled are accumulated as deferred contributions. Unrestricted contributions are recognized as revenue in the General Fund when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from interest, dividend income and reinvested distributions is recorded when received. Realized gains and losses are recorded as earned. Unrealized gains and losses on financial assets reflect differences in market value at the evaluation date and are included in investment income.

Financial instruments

[i] Measurement of financial instruments

The Foundation initially measures its financial assets and financial liabilities at fair value.

The Foundation subsequently measures all of its financial assets and financial liabilities at amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value are recognized in revenue over expenses.

[ii] Impairment

Financial assets measured at cost are tested for impairment when there are indicators of impairment. The amount of the write-down and any subsequent reversal are recognized in the statement of operations and changes in fund balances.

[iii] Transaction costs

The Foundation recognizes its transaction costs in the statement of operations and changes in fund balances in the period incurred. However, financial instruments that will not be subsequently measured at fair value are adjusted by the transaction costs that are directly attributable to their origination, issuance or assumption.

Cash

Cash as disclosed on the statement of financial position consists of cash on hand, cash with banks and Canadian dollar deposits.

Children's Health Foundation

Notes to financial statements

March 31, 2021

Capital assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Amortization is provided on a straight-line basis over the following estimated useful lives:

Leasehold improvements	remaining term of the lease
Office equipment	5 years
Computer equipment	4 years
Furniture and fixtures	10 years
Building	25 years

Contributed materials and services

Volunteers contribute many hours per year to assist the Foundation in carrying out its activities. Because of the difficulty in determining fair value, contributed services are not recognized in the financial statements. Contributed materials are also not recognized in the financial statements, unless the fair value can be reasonably determined.

Use of estimates

The preparation of financial statements in conformity with ASNPO organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. These estimates are reviewed periodically, and, as adjustments become necessary, they are reported in earnings in the period in which they become known. Areas of management estimates include amortization of capital assets.

Impact of COVID-19 pandemic

During the year, the outbreak of the novel strain of coronavirus disease ["COVID-19"] resulted in governments worldwide enacting emergency measures to combat the spread of the virus. These measures, which include the implementation of travel bans, self-imposed quarantine periods and physical distancing, have caused material disruptions to business globally, resulting in an economic slowdown. The duration and impact of the COVID-19 outbreak are unknown at this time, as is the efficacy of the government and central bank monetary and fiscal interventions designed to stabilize economic conditions. As a result, it is not possible to reliably estimate the length and severity of these developments, nor the impact on the financial position and financial results of the Foundation in future periods.

Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated at the prevailing rates of exchange at the statement of financial position date. Revenues and expenses are translated at the exchange rates prevailing on the transaction dates. Exchange gains and losses are included in revenue over expenses.

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Notes to financial statements

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Joint venture

The Foundation has an interest in lottery fundraisers where there is joint control of lottery operations by the participating foundations. The Foundation follows the equity method of accounting for this joint venture. The investment in the lottery joint venture is initially recorded at cost, and the carrying value is adjusted thereafter to include the Foundation's share of earnings. Distributions of earnings from the joint venture reduce the carrying value of the investment.

Allocation of expenses

The costs of each function include the costs of personnel and other expenses that are directly related to the function. General support and other similar costs are not allocated and are included in administration expenses on the statement of operations and changes in fund balances.

Employee future benefits

Defined contribution plan accounting is applied to the multi-employer defined benefit plan, whereby contributions are expensed on an accrual basis, as the Foundation has insufficient information to apply defined benefit accounting.

Life insurance policies

The Foundation recognizes the life insurance policies under which it has control and is a beneficiary at their cash surrender values.

3. Other assets

	2021	2020
	\$	\$
Annuity	64,771	80,771
Cash surrender value of life insurance policies	66,292	56,732
	<u>131,063</u>	<u>137,503</u>

Annuity

The annuity consists of a \$400,000 donation made to the Foundation in 2000. The annuity receipts of \$16,282, which comprise both a paydown of the annuity and investment income, are semi-annual for 25 years ending February 2025. Each payment reflects a paydown of the annuity by \$8,000 and income of \$8,282. There are no restrictions on how these funds can be spent.

Cash surrender value of life insurance policies

The Foundation owns various life insurance policies that contain a cash surrender option. Donors pay the premiums for these policies and the cash surrender value is available to the Foundation at any time.

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Notes to financial statements

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4. Investments

	2021		2020	
	Fair value	Cost	Fair value	Cost
	\$	\$	\$	\$
Short-term investments				
Money market/GIC	1,660,082	1,660,082	1,483,661	1,483,661
Long-term investments				
Canadian equity	3,594,587	2,221,131	2,327,184	2,123,822
United States equity	3,769,395	3,409,765	2,179,163	2,873,302
International equity	2,862,139	2,920,712	2,053,909	2,852,533
Canadian fixed income	6,569,418	6,712,613	6,669,594	6,758,787
Alternative funds	3,514,840	3,476,627	3,295,418	3,489,875
Money market	654,266	654,266	1,300,727	1,300,726
	20,964,645	19,395,114	17,825,995	19,399,045

The endowment investment is held in a money market fund outside of the short-term investments. Money market investments earned 0.4% to 1.05% [2020 – 1.05% to 1.60%].

The investment policy for the pooled funds provides for an asset mix based on market value of 45.0% [+/- 15.0%] fixed income, 40.0% [+10.0%/-5.0%] equity securities, and 15.0% [+10.0%/-15.0%] alternative funds and is rebalanced as directed by the Foundation's Investment Committee. Alternative funds are defined as investment vehicles or funds that have generally lower correlation to publicly traded equity and bond markets and are utilized to reduce volatility and risk.

During the year \$880,714 of investment distributions were re-invested.

5. Capital assets

	2021		2020	
	Cost	Accumulated amortization	Net book value	Net book value
	\$	\$	\$	\$
Leasehold improvements	—	—	—	26,367
Office equipment	19,615	6,093	13,522	4,304
Computer equipment	102,034	52,115	49,919	50,108
Furniture and fixtures	83,881	71,716	12,165	13,086
Land	640,000	—	640,000	640,000
Building	1,014,285	70,963	943,322	979,182
	1,859,815	200,887	1,658,928	1,713,047

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Notes to financial statements

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6. Lottery joint venture activities

In fiscal 2013, the Foundation entered into a joint venture agreement with London Health Sciences Foundation and St. Joseph's Health Care Foundation [the "Venturers"] relating to future Dream lotteries, whereby the Venturers have contractually shared power to determine the strategic operating, investing and financing activities of the joint venture. The Foundation has made an accounting policy choice to account for its one-third interest in the joint venture, which has a January 31 year-end, using the equity method. The Foundation will receive 33.33% of the net proceeds of each Dream Lottery and is liable for 33.33% of any loss should it occur.

The Foundation's one-third share of the joint venture's assets, liabilities, operations and cash flows as at and for the year ended January 31 are as follows:

	2021	2020
	\$	\$
Foundation's share of total assets	1,893,085	1,597,321
Foundation's share of total liabilities	1,893,085	1,597,321
Foundation's share of net assets	—	—
	2021	2020
	\$	\$
Foundation's share of current year revenue	4,177,996	3,673,655
Foundation's share of current year expenses	2,319,756	2,333,902
Foundation's share of excess of revenue over expenses	1,858,240	1,339,753

The Foundation's share of cash provided by (used in) operating activities of the joint venture was \$294,159 [2020 – \$260,967].

7. Commitments

Lease commitments

The Foundation has operating lease commitments for equipment.

The total minimum lease payments due over the term of the leases are as follows:

	\$
2022	9,108
2023	9,108
2024	9,108
2025	2,277
	29,601

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Notes to financial statements

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8. Mortgage on 345 Westminster Ave

	2021	2020
	\$	\$
The Foundation has a mortgage on its premises. The initial loan was \$900,000 payable over 9 years with blended monthly payments of \$9,512 bearing interest at 3% per annum. There is an open option after January 2022 to pay the mortgage in full at any time. Secured by the land and building in note 5.	754,816	844,988
Less current portion	92,897	90,172
	<u>661,919</u>	<u>754,816</u>

Principal repayments on the mortgage in each of the next five years and thereafter are as follows:

	\$
2022	92,897
2023	95,705
2024	98,598
2025	101,578
2026	104,648
Thereafter	261,390
	<u>754,816</u>

9. Pension plan

Effective April 1, 2020, substantially all employees of the Foundation became members of the Healthcare of Ontario Pension Plan ["HOOPP"]. HOOPP is a multi-employer defined benefit pension plan.

The Foundation has a defined contribution employee pension plan for employees that did not transition to HOOPP.

The financial statements for the year ended December 31, 2020 for HOOPP disclosed net assets available for benefits of \$103,983,000 [December 31, 2019 – \$94,102,000] with pension obligations of \$79,852,000 [December 31, 2019 – \$73,547,000], resulting in a surplus of \$24,131,000 [December 31, 2019 – \$20,555,000].

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Notes to financial statements

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10. Grant obligations

The Board of Directors have approved the following grant obligations for fiscal 2021 – 2022. These obligations have not been reflected in the financial statements.

	\$
Children's Hospital at LHSC programs	3,137,953
Children's Hospital Patient Care Equipment at LHSC	1,167,076
Children's Health Research Institute Program	1,646,902
Thames Valley Children's Centre	1,048,069
	<u>7,000,000</u>

11. Government remittances payable

At March 31, 2021, the Foundation has outstanding government remittances payable including amounts for payroll taxes and health taxes of \$3,001 [2020 – \$6,367]. This amount is included in accounts payable and accrued liabilities. None of these remittances are in arrears.

12. Financial instruments and risk management

Credit risk

Credit risk is the risk of potential loss to the Foundation if a counterparty to the financial instrument fails to meet its contractual obligation. The Foundation does not have any significant exposure to credit risk.

Market risk

Market risk is the risk that the value of an investment will decrease due to changes in market factors.

The Foundation has an investment policy that restricts the types and amounts of eligible investments. The policy permits investments in fixed income investments and equity securities included in select market indices. Equity and fixed income securities are held within pooled funds. Risk and volatility of investment returns are mitigated through diversification of investments in different countries, business sectors and corporation sizes.

The Foundation is liable, as explained in note 6, for 33.33% of any loss that occurs under the Dream Lottery Agreement. Based on the historical performance of this campaign, the Foundation feels that there is not a significant risk. However, the Foundation does have sufficient liquid assets to cover any shortfall if it occurs.

Currency risk

Foreign currency risk is the risk that the fair value of, or future cash flows from the Foundation's financial instruments will fluctuate because of changes in foreign exchange rates.

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The Foundation's investments are denominated in Canadian dollars. Certain investments such as United States and other international equities include investments in foreign jurisdictions and are therefore subject to foreign currency fluctuations. The Foundation mitigates the currency risk exposure of its foreign securities through diversification of its pooled funds, which consist of multiple currencies.

Interest rate risk

Interest rate risk refers to the adverse consequences of interest rate changes on the Foundation's cash flows, financial position and income.

Interest rate changes directly impact the value of fixed income securities included within short-term investments and investments. The Foundation manages the interest rate price risk exposure of its fixed income investments by holding investments with varying terms to maturity.

13. Comparative financial statements

The comparative financial statements have been reclassified from statements previously presented to conform to the presentation of the 2021 financial statements.